ChamberMaster Managing Billing



Managing Billing

To make it efficient and easy for you to generate your invoices for recurring billing, your ChamberMaster software tracks:

- Which members need to be billed
- What membership(s) they should be billed for
- How much they should be billed
- When they should be billed
- How they wish to receive their invoice



Who needs to be billed...

- ChamberMaster relies on the Membership Fees on a members
 Account tab to identify who needs to be billed
- All active members who must be billed for membership dues should have a scheduled billing





What memberships they need to be billed for...





How much they should be billed...

• The system relies on the information defined by the scheduled on the members Account tab, to determine how much a member should be billed





When should they be billed...

• When a membership is first added to a contact, the system will look the frequency at which a member wishes to be billed to determine a "Billed Date"





Best Practices

When adding a membership, validate that the next bill date and fee schedule is correct!

¢	Membership Fe	ees & Dues							-
	Drag fees in the o	order you want then	Membership Fees & I n to appear on the invoices	Dues when	you run invo	ice batche	es and clic	k "Save".	
	Name	Bill-To Override	Description	Qty	Frequency	Next Billed*	Day Charged	Amount**	
-	New Member Dues		Membership Dues 2022	1	Annually	Mar 2023	N/A	\$700.00	
	Assign Fee Items					F	Remove S	elected Iter	ns



Billing Precheck Reports

Ensure all your active members have a recurring fee schedule...

- Use the Custom Member Report.
- Include Annual Fees and Dues Amount to look for any active members without a fee schedule

Print Report Print	PDF Create Group				
		CP -	Joins Dues Re	eport	
Company Name	Email	Join Date	Renewal Month	Recurring Fees and Dues List	Annual Fees and Dues Amount
Joe's Fishing Shack	jshack@mailinator.com		-not set-	Gold Membership Package - New: \$231.00 Annually	\$231.00
The Bait Shop	bjohnson@mailinator.com		-not set-		\$0.00
Ruperts Accounting	ruperts@mailinator.com		-not set-		\$0.00
Deli'cious	rstanford@mailinator.com		February	Gold Membership Package - New: \$231.00 Annually	\$231.00
Remingtons	sremington@mailinator.com		-not set-	Gold Bundle: \$2,550.00 Annually	<u>\$2.550.0</u> 0
Lakeshore Marina	lakeshoreinfo@mailinator.com	12/1/2017	-not set-		\$0.00
Pelican Place Marina	nlandgraf@mailinator.com		-not set-	Diamond Membership Package: \$2,200.00 Semi- Annually	\$2,200.00



Billing Precheck Reports

Ensure that you have accurate Billing Contact Information...

- When you assign a membership, you will also assign the billing contact and contact information
- Use the Custom Member report to check that you have billing contacts for all active members

Print Report	Print PDF	Create Group						
			Member	Listing				
Company Name	Billing Contact	Billing Email	Billing Address 1	Billing Address 2	Billing City	Billing State	Billing Zip	Annual Fees and Dues Amour
The Treehouse	Max Louis	tree@mailinator.com			Crosby	ОК	73401	\$1,200.00
Pick n' Save	Wendy Trocchio	laura@mailinator.com	21748 S Raider Court		Crosby	ОК	73401	\$0.00
Joe's Fishing Shack	Joe Schmoe	jshack@mailinator.com				MN		\$231.00
The Bait Shop	Johnny Jones					MN		\$0.00
Ruperts Accounting	Harry Ruppert	ruperts@mailinator.com				MN		\$0.00
Deli'cious	Rachel Stanford	rstanford@mailinator.com	123 4th Street		Crosby	MN	56441	\$231.00
Remingtons	Erik Remington		1234 East Street		Crosby	MN	56441	\$2,550.00
Lakeshore Marina	Joe Hanson	deanh@mailinator.com	-			MN	56441	\$0.00
The Ritz	Tim Piepkorn	tpiepkorn@mailinator.com	12587 Main Street		Deerwood	MN	56444	\$1,400.00
Pelican Place Marina	Nancy Landgraf	nlandgraf@mailinator.com	1254 Main Street		Pequot Lakes	MN	56472	\$2,200.00



Send Notifications

Notification letters may be sent prior to the member billing month thanking them for their membership and notifying them that their membership dues will soon be billed

KB: Notification Letters

Dear Brandon, Updated

Thank you for your partnership with the CM/MZ Training Site over the last year! With your membership renewal coming up, we'd love to share how we can help your business grow and connect with our members. We're excited about all the opportunities we can offer to you. Have you fully utilized these benefits?

- Online Informational Brochure your own page on CM/MZ Training Site's website which can include your business description, hours of operation, location information, and up to eight keywords (these help identify your business when a website visitor does a keyword search on the Business Directory)
- Job Postings- add your own job openings to CM/MZ Training Site's website
- · Hot Deals include store coupons and special offers on CM/MZ Training Site's website
- Event Posting add your business' events to CM/MZ Training Site's Online Events Calendar CM/MZ Training Site website visitors can add your event to Outlook, e-mail the details to a friend and request an automatically generated email reminder for your event

Please keep an eye out for a renewal notice next month. We can't wait to hear from you.

Thank you for being part of the CM/MZ Training Site and helping to support our community!

Sincerely,

CM/MZ Training Site 4567 Main Street Crosby, MN 56441 2185465413 cheri petterson@growthzone.com http://v9training.smartcms.site/



KB: Create Batch of Recurring Invoices

Uncreated Invoices

Switch to a different month to see outstanding invoices for another month. Recurring and Group batches below display outstanding invoices only for the month selected. Event and One-time fees are not specific to a particular month; they will always display here until created or cleared. Note: only active members are include in the recurring invoices quantity. If you bill members with other statuses, the Task List will not include those in the count. Set your default month under Setup->Billing Options and Settings.

Assigned fees for: January, 2023 ∨ Re

✓ Refresh

Recurring Fees Batches						
Batch Group	epayments	Pending	Action			
Default	Yes	1	view this month's pending auto-charges			
Default	No	8	create invoices			



- Task List will alert to needed invoices
- Billing Solution Setting: # of months to look ahead for

Billing Solution	*	
Default member record where non-member invoices/recei	pts will be assigned for purchases: <u>Non-Member Transactions</u>	
for 'ask list invoice count: ? Sales Tax Rate:		Task List 🛛 🕅
ayment Deposit Account: (Undeposited Funds) Bank Deposit Account:	 (used when receiving Payments and Sales Receipts) (used when making Deposits) 	3 Mbr Signups 0 Hot Deals 0 MarketSpace
		0 News Release 0 New Events 0 Job Postings 0 Pub. Requests
		1 Reminders 0 Mbr Payments 6 Invoices
		0 Web Leads

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Click Invoices in Task List to view uncreated invoices

Uncreated Invoices

Switch to a different month to see outstanding invoices for another month. Recurring and Group batches below display outstanding invoices only for the month selected. Event and One-time fees are not specific to a particular month; they will always display here until created or cleared. Note: only active members are include in the recurring invoices quantity. If you bill members with other statuses, the Task List will not include those in the count. Set your default month under Setup->Billing Options and Settings.



	Recurring Fees Bate	ches						
	Batch Group	epayments	Pending	Action				
Default		No	1 <u>i</u>	<u>create</u> invoices				
Default		Yes	1 <u>i</u>	<u>create</u> invoices				
One-Time Fees								
Default	Batch Group	No	1 ^C	reate				



- When creating invoices note if *Match Found* is displayed
- This indicates that some or all of the invoices have already been batched
- If there are un-batched invoices click New Batch!





- Output Options
- Save Batch/Deliver Invoices

	Output	Member Name	Invoice Items	Status	Tax	Amount
	printed: 12/4/2018 emailed: 12/4/2018	Fursts	\$5.00 Test Deferred	Ref #: <u>1039</u> Date: 12/4/2018	Non	5.00
	Print emailed: 12/4/2018	Go Bucks	\$333.34 New Membership Fee	Ref #: <u>1040</u> Date: 12/4/2018	Non	333.34
	Both V	GWP Designs	\$1250.00 Gold Membership	Ref #: <u>1045</u> Date: 12/4/2018	Non	1250.00
	printed: 12/4/2018 emailed: 12/4/2018	International Art Gallery	\$333.33 New Membership Fee	Ref #: <u>1041</u> Date: 12/4/2018	Non	333.33
	Print emailed: 12/4/2018	Money Money	\$100.00 Emerald Membership Fee Item	Ref #: <u>1042</u> Date: 12/4/2018	Non	100.00
	Email ▼ printed: 12/4/2018	Sean's Beachcomber Tiki Bar	\$333.33 New Membership Fee	Ref #: <u>1043</u> Date: 12/4/2018	Non	333.33
	printed: 12/4/2018 emailed: 12/4/2018	Ty's Shoes	\$50.00 Membership Dues	Ref #: <u>1044</u> Date: 12/4/2018	Non	50.00
	Print ▼	The Beauty Shop	\$120.00 12 month test	Last Ref #: 1094 Date: 2/26/2019	Non 🔻	120.00
	Set all output options	to:	0 Invoices Selected	_	Subtotal:	0.00
Se	t all sales tax options	s to: Per Fee Item V	Print List Download Lis	t	Sales Tax:	0.00
Ē	Exclude Voluntary F	ees		_	Total Amount:	0.00



Redeliver Invoice Batches

- Find overdue invoices and resend
- Invoice Summary Report
 - View all open and past due invoices
 - Specify date range
 - <u>Resend</u> overdue invoices directly from report





Invoice Summary Report

- View all invoices, open invoices, past due invoices or invoices with a zero balance, in a certain date range
- Resend overdue invoices directly from report
- KB: <u>Invoice Summary</u> <u>Report</u>

Billing Reports				
Invoices Transac Filter Options	tion Summary			Select Another Report
Invoice Date V From:	more	Invoice Status:	All Invoices All Invoices Open Invoices	
	Show <u>Active/Courtesy</u> members only.	Item Basis:	Past-Due Invoices Zero-Balance Invoices Choose a Batch (optional)	
	Refresh Report Print Report	Print PDF Download F	Report Reset Options	



Create an Invoice

- Most invoices will be created in batches
- May need to create a single one-off invoice
- Can be created within Billing Center or in a member's Account tab
- KB: <u>Create One-Off Invoice</u>





Create a Sales Receipt

- Sales Receipt should only be created for items not previously invoiced
 - If invoice already created but payment recorded with Sales Receipt, will result in a duplicate payment record
- Sales Receipt Summary Report
 - Displays Sales Receipt transactions
- KB: <u>Create Sales Receipt</u>



Accept Payments

- Can enter a payment in one of three locations when received
 - Billing Center tab
 - Payments tab in the Billing module
 - Account tab in Members module
- KB: <u>Process Payments</u>

Create Credits

- Created for member ahead of time or created when receiving payment
- Do not have to be associated with a particular invoice when created
- Can be done using any Fee Item that exists on your Fee Items list
- KB: Process Credits

Write-Off Balance

- Can write-off balance if a member does not pay
 - Useful for years-old invoices
- Can also write-off balance when dropping members with the Mass Drop feature
- KB: Process Write Offs
- KB: <u>Mass Drop/Mass Write-</u> <u>Off</u>

				Invoice Line Items			
Amount	Sales Tax	Qty	Price Each	Class	Description	tem Name	
500.00	Non 👻	1	500.00	Y	Copper Membership	embership (Meml 🗸	Copper Me
0.00	*	1	0.00	~		~	
0.00	~	1	0.00	~		~	
0.00	~	1	0.00	~		~	
0.00	~	1	0.00	~		~	
0.00	~	1	0.00	~		~	
0.00	~	1	0.00	Ŷ		~	
0.00	~	1	0.00	~		~	
: 500.00	Subtotal: Sales Tax:	on:	ew Transacti	N	ted Print Now	is marked to be Prir	
: 500.00	Total Amount:	ent	eceive Paym pply Credit dd Discount	R A	aned Calabitow	ince Summary	Hide Bala
Deleges	-			Balance Summary	Data	-	Trees
Balance	Amount			Description	Date	Het #	type
500.00	500.00			0.00 Cooper Membership	4/4/2018	144	NVOICE

2 2

Send Thank You Letters

Thank You Letter Report

- Can be generated for those members who have paid their invoices
- Once generated, easily send Thank You letters via email or print
- KB: Send Thank You Letters

Dear Ace Hardware,

Thank you for your involvement with the Kalamazoo Area Chamber! We appreciate your partnership with us and look forward to another great year together.

Remember to take advantage of excellent opportunities for your business to attract new customers and share information with our community and the world.

Log in today to update your information and take advantage of these features!

- Online Informational Brochure your own page on the chamber's website which can include your business description, hours of operation, location information, and up to eight keywords (these help identify your business when a website visitor does a keyword search on the Business Directory)
- Job Postings- add your own job openings to the Chamber's website
- · Hot Deals include store coupons and special offers on the Chamber's website
- Event Posting add your business' events to the Chamber's Online Events Calendar chamber website visitors can add your event to Outlook, e-mail the details to a friend and request an automatically generated email reminder for your event

Enter the login name and password found below to gain access to all of these features, update your information and more at <u>www.chamberlogin.com</u>.

Your login name is: dorothy Your password is: Forgot password? Click here http://susantraining3.chambermaster.com/login/forgotpwd

Sincerely

Kalamazoo Area Chamber 1903 W. Michigan Ave. Kalamazoo, Mi 49008 555-55555 kalamazoochamberinfo@mailinator.com http://minnewaukan.smartcms.site/

Process Refunds

- Process for creating a refund will vary, dependent on the processor used, and on whether the payment was received against an invoice or a receipt
- KB: <u>Manage Refunds</u>

Billing Reports

- A/R Details Report
- Recurring Revenue Report (Membership Renewal)
- Batch/Invoice Summary
- Past Due Members/Mass Drop

A/R Aging Detail Report

- Detailed information on aging customer accounts
 - Includes individual transactions
- Can be used by collections personnel
 - Determine which invoices
 overdue
- <u>Accounts Receivable Aging</u>
 <u>Summary report</u>
- KB: <u>Accounts Receivable</u> <u>Aging Detail</u>

Billing Reports			
A/R Aging Detail		Select	Another Report
Filter Options			
Report Date: 12/16/2022	Item Type:	~]
Interval: 30 days	Item Basis:	~]
Report Through: 120 days past due	A/R Account:		~
Specific Batch: Choose a Batch (optional)	~	Show Active/Courtesy me	embers only.
 Show invoices with only unpaid volume items. 	ntary fee	Show line items in report	
Include voluntary fee items in balance	ce.	Don't show payments in r	eport.
Refresh Report Print Report	Print PDF	ownload Report Res	et Options

Membership Renewal Report

The **Membership Renewals report** will provide you with a list of Scheduled Billing configured for your members.

This report can be used to view expected revenue based on the schedules and can be generated for a specified date range, or a specific Renewal Month.

KB: Membership Renewal Report

Membership Renewals for January								
Member Name	Status	Membership Type	Join Date	Scheduled Items	Scheduled Total			
A Place for Dogs	Active	Large Corporate	3/21/2017	\$144.00 Corporate Membership	12.00			
Alex Race Track Events LLC	Active	Diamond Membership	7/31/2018	\$500.00 Small Business Membership	41.67			
Barry's Boats	Active	Diamond Membership	4/29/2017	\$792.00 New Member Dues	66.00			
Carroll Boutique	Active			\$500.00 Small Business Membership	41.67			
Fayette Store	Active	Gold Membership	8/27/2019	\$144.00 Corporate Membership \$500.00 Small Business Membership	644.00			
Hannah's	Active			\$200.00 New Member Dues	200.00			
Herb's Herb House	Active	Diamond Membership	10/5/2022	\$144.00 Corporate Membership	144.00			
Ice House	Active	Gold Membership	6/6/2017	\$144.00 Corporate Membership	144.00			
Kelly's Jewels	Active	Small Business	1/17/2023	\$1200.00 Small Business Membership	100.00			

Invoice Summary Report

View all invoices, open invoices, past due invoices or invoices with a zero balance, in a certain date range

Resend overdue invoices directly from report

KB: <u>Invoice Summary</u> <u>Report</u>

Billing Reports		
Invoices Transaction Summary Filter Options		Select Another Report
Invoice Date V From: more	Invoice Status: All Invoices All Invoices	
Through:	Item Type: Open Invoices Past-Due Invoices	
Show <u>Active/Courtesy</u> members only.	Item Basis: Zero-Balance Invoices	
Include voluntary fee items	Specific Batch: Choose a Batch (option	<u>al)</u>
Refresh Report Print Report	Print PDF Download Report Reset Option	ons

Past Due Members/Mass Drop

Use the Mass Drop/Write Off report to see a list of all members with overdue membership fees and dues.

KB: <u>Mass Drop/Write Off</u>

hambermaster PRO	Q Find + Add									
arch Help	Billing									
shboard	Billing Center Invoices Sales Receipts Payments Credits Statements Reports Deposits									
pups mmunication ents	Billing Reports									
bs vertising	Mass Drop/Write-off ① Select Another Report									
rketSpace	Filter Options Drop/Write-Off Options									
ws Releases o Request	Membership Status: V Type of Updat : Drop & Write-off Drop & Write-off									
ing	Membership Type:									
ports	Invoice Due Date From: Through: Drop Reaso									
oud Drive	Item Type: V Drop Comments:									
rm Builder										
ommerce	Write-off Date: 4/28/2023									
oject/Task	Include voluntary items f									
tup										
count										
ining	Refresh Report Print Report Print PDF Download Report Drop & Write-off Selected Members									
pport Help/Wiki										

Past Due Members/Mass Drop

KB: Mass Drop/Write Off

Make note of any members with an asterisk next to their name. This indicates the member has unapplied payments or credits that need to be addressed before continuing with the drop/write-off process.

Trailwigd Village Apartr	nen	0.00		Active		111	6345.80	1868.60	view invoices	~
* Universal Cooperative	s, I	1000.00	10/29/2018	Active		230	2458.60	1868.60	view invoices	~
V F W Post 8218		0.00		Active		230	3008.60	1868.60	view invoices	~
Vince's TV & Appliance		0.00		Active		93	8214.40	1868.60	view invoices	~
✓ Welles Bowen Realty		0.00		Active	Rose	93	8294.40	1868.60	view invoices	~
✓ Wendt Shoes		0.00		Active		230	3008.60	1868.60	view invoices	~
✓ Wide Water Retreat & №	lini	0.00		Active		93	6295.80	1868.60	view invoices	~
Zachrich Transportation	n, In	0.00		Active		111	6345.80	1868.60	view invoices	~
Total: 156 members							908324.42	293406.11		