



Marketing Automation Webinar Chat

Nancy: Hi from Minnesota

Nadeen: hey, Kyle!!

Nancy: Hi Kyle

Tom: There he is, THE MAN, Kyle Sexton!

Nadeen: oh, man!!

Teichman: Hi Kyle

Amanda: Hello from Fargo Moorhead!

Debbie: Hello from Ormond Beach, FL!

Nancy: Love the new glasses, Amy!!!

Tina: feels like romper room :)

Debbi: Hello - Nice to zoom meet you!

Lisa: Hello!

Jennifer: Good morning

Lisa: Hello! Excited to learn more!

Debbi: Michelle Durocher at the Greater Sudbury Chamber

Mary: Hello from the New Mexico Technology Council :)

Nancy: Can't see other people's comments.

Laurie: lol

Kyle: HELLOOOOO, everybody!

Rebecca: Good Afternoon, everyone! Rebecca Churchwell with the Wichita Falls Chamber of Commerce here

Pam: Hi! Pam from the Maryland Tech Council! mdtechcouncil.com - Stay safe, everyone! #welovegrowthzone

Nancy: Hi from chilly Minnesota!

Lisa: Hi from Middleton, WI

Jody: Jody from Traverse City MI

Maria, hello from florida!

Nadeen: Hi from Erie, PA!

Cindy: Cindy from Bryan College Station, TX, is here.

Andrea: Hi Nancy! I am from chilly MN as well!

Karen: Hello from Aurora OH

Donna: Good Afternoon from sunny Norton, Kansas!

Cindy: Hi, Everyone. Cindy from the Northern Ohio Area Chambers of Commerce (chamber association)

Elaine: Hello from Temecula Valley Wine Country, CA :)

Lisa: Hi Nancy! What part of Minnesota? I'm in Elk River

Lisa: Hello to everyone!

Janet Hello from Ohio...snowy Ohio.

Andrea: I live in Becker but work for the Mpls Regional Chamber.

Libby: Hello from Hilliard Area Chamber in Hilliard, OH

Cassidy: Howdy from Oklahoma!

Lisa: Hi @Andrea!

Hello from El Dorado Hills, in Northern California, 60 miles west of South Lake Tahoe

Brielle: Hi from Cuyuna Lakes Chamber in MN!

Ryan: Hi everyone, Ryan here from the Lynchburg Regional Business Alliance! www.lynchburgregion.org

Andrea: LISA!!!

Darlene: Hello All from Renton Chamber of Commerce, WA

Brielle: Hi from Cuyuna Lakes Chamber in MN!

Joanie: Hello from Galt, CA! Thank you for this webinar!

Andrea: Hey, Brielle!

Chelsea: Hello from snowy KC!

Judy: Good morning Judy Clark Springfield Chamber Or

Scott: Hi - this is Wendy from St. Charles, MO

Leonie: Hi to all from Southeast Michigan from the Asian Pacific American Chamber of Commerce (APACC)

Sheila: Sorry I sat through this one in Oct. Great session, but I'm going to bow out. Thanks,

Debbie: Hello from El Dorado Hills, in NO California.

Tammi: Hello from Houston, TX!

Cindy: Hello from chilly but sunny Crosslake, Minnesota

Rachel: What presentation program are you using?

GrowthZone: Hi Everyone, you can access the Marketing Automation Guide here: <https://www.growthzone.com/resources/knowledge-library/marketing-automation-for-associations/>

GrowthZone: To learn more about GrowthZone Marketing Automation options, check out our website: <https://www.growthzone.com/marketing-automation-module/>

GrowthZone: Save your seat for a live, online group demo of GrowthZone here: <https://content.growthzone.com/group-2020/>

Jody: So, you would need to have people subscribe to the Blog, yes?

Robin: Are you sending out the presentation as well.

Katherine: What is a recommended/successful cancelation policy? This is something I have debated.

Debbie: I'd be interested in cancelation policy as well.

NICHOLE: Me too!

Desiree: For a drip marketing campaign to prospects, what messaging frequency do you recommend to remain top-of-mind (but not annoying)?

Karen: We have one that I can share with you-

Karen: director@allaboutaurora.com

Katherine: I would love to hear yours, Karen. I am Katherine Archibald from the Lethbridge Chamber.

Kris: Tip: Do a video or step by step tutorial of HOW to subscribe.

NICHOLE: @Kris - great idea!

Karen: allaboutaurora.com/Chamber/Member Benefits/ Money Back Guarantee

Kris: Re: tutorial - here's an example: I used the CM event feature to manage one of our biggest member benefits (ski pass). Most hadn't registered with CM before. So I made a cheat sheet
<https://www.basaltchamber.org/belong/membership/benefits/ski-pass/opt-in/>

Holly: Awesome - that would be great to have the cancelation policy examples

Katherine: will we get the chat with the recording? The comments have been fantastic as well.

Desiree: 946 2297 6762

Mona: Thanks so much for this great info....

Zoey: If you end up talking with someone, but they don't convert., how long should you keep following up? Until they ask you to stop?

Desiree: So once weekly for the nurture sequence. How about for the initial outreach sequence?

Darlene: Will you add all the links that are being put in the chat? We cannot copy and paste them.

GrowthZone: We will include the chat with the recording email.

Zoey: that is good to know about the deliverability rate. Thank you

Darlene L: Great information! Thanks for a great presentation!

Teichman: Thank you, Kyle and Amy.

Nancy: Haaaaaaaaa!

Elaine: yes, great beard!

Nancy: Great session. Thank you!

Lisa: Wonderful info! And the slide deck.