Setting up Your Membership Types





Overview of Membership

- **Directories/Directory Listings**
- How to create Membership Types
- Add Pricing to a Membership Type
- Add Levels to a Membership Type
- Add Directory/Category to Membership Type



Your membership types allow you to define the membership packages you wish to offer to your members. In addition, Membership Types can be used for providing discount to events, limit event registration, limit store purchases, differentiating directory listings and more

AVO Insurance [Active] [Account Number] Add Tags						
Profile More Info More Info InDevelopment	Individuals Activ	vity Communication	Billing \$3,143.00	Web Content	Tasks 1	E>
Contact Info None to display	o	Memberships Corporate Membership	Active 1 year, 3 mo	in the Ever 01/21	• Actions•	•
Contacts	o≔	Chapters	Active Tyear, 5 mo	nuis exp. 01/21	Actions	Actions

As you think about your membership structure... ^{See Grow}



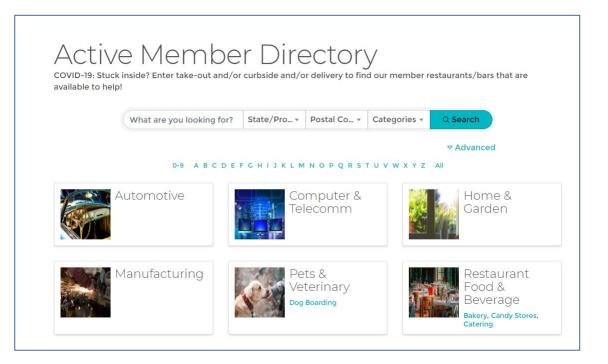
- ✓ Do you offer both business and individual memberships?
- ✓ Do you have set terms for your memberships?
- ✓ Do you wish members who have not paid to be automatically dropped?
- \checkmark Do all of your memberships renew on the same day (i.e. January 1st)
- ✓ Do you wish to pro-rate dues?
- ✓ Do your memberships have levels?
- ✓ Do the directory listings that you offer your members vary based on membership type?

Directories



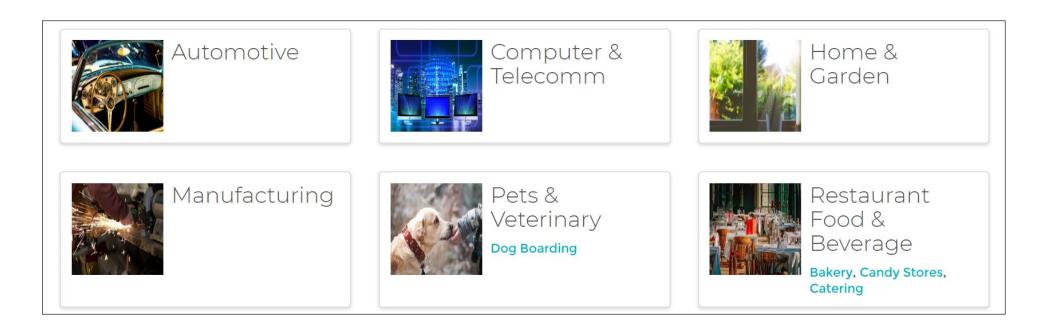
Your Membership Directory is a key benefit you can offer to your members....

- Through the directory, members
 can gain additional visibility to the
 general public and other members
- With your GrowthZone software you create multiple directories, as well as offer different directory listing packages





Directory categories provide a way to categorize your members, making it easy for visitors to your web-site to find just the member they are looking for.... You can organize your categories by Parent/Child categories





Create your Directory Categories – two step process:

- 1. Create a Directory Category List
- 2. Add Directory Categories to the List
- KB: <u>Directory Category Lists</u>

Category Items				◆ Add Multiple	• Add
Name	. ⇔ Parent	*	Description	\$	Actions
Manufacturing					×
Restaurant Food & Beverage					×
Automotive			Automotive		×
Candy Stores	Restaurant Food & Beverage				×

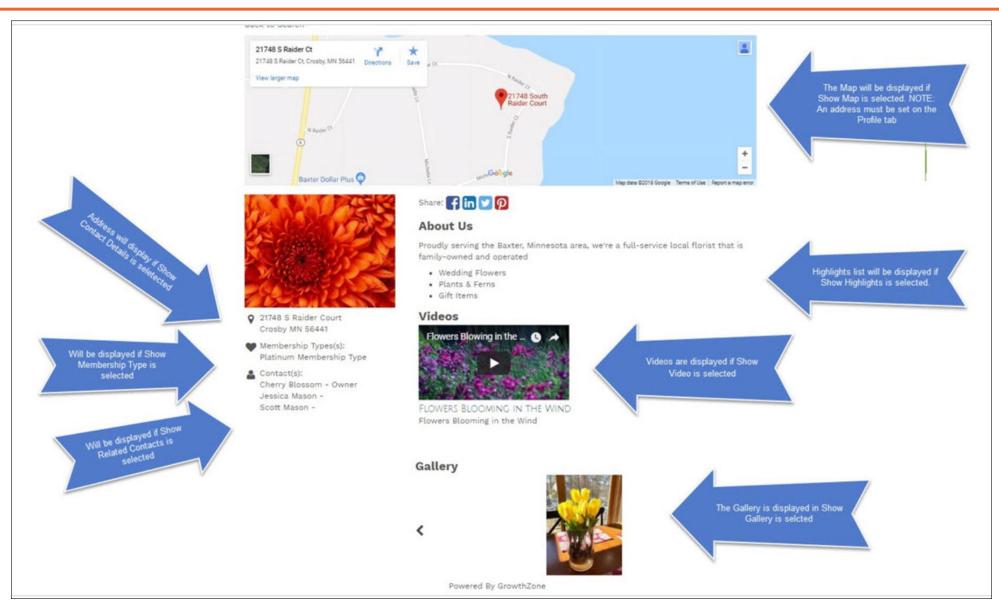


Directory Display Settings control what information about a business or individual is displayed if you choose to publish a directory of members to your website.

Do you want to offer different listing levels? You may, perhaps, have different levels of listings based on membership type. A basic level might include just a business name and a logo, where as an enhanced listing may include photo galleries, videos, maps, etc.

Setup Your Directory Display Settings





Setup Your Directory Display Settings



What information do you wish to display:

- Names?
- Addresses?
- Phones?
- Emails?
- Custom Fields?
- Related Contacts?
- Highlights?
- Photos/Videos/Search Logo?

KB: <u>Setup Directory Display Settings</u>

Name			
Description			
Rank/Priority Placement 0	0		
Show Individual Details	S		
Prefix	First Name	Middle Initial	Last Name
Common Name	Suffix	Title	Primary Organization
Show Contact Details			
Address	City	State/Province	Postal Code
Country	Phone	Email	Website



You system will contain a default directory, Active Member Directory. This directory is tied to your Business Category and may contain all of your valued members.

- Do you want multiple directories?
 - You can create as many directories as needed to support your members.
 Perhaps directories that represent several different entities (for example Chapters) or categories (Restaurants?)



KB: <u>Setup Directories</u>

Add Directory			×
Name			
Display Name			
Description			
Display Settings		-	Sort Order
Standard Listing		V	0
Category Lists (Categories display Category List	ed on the front page)		0
Ordering			
Order Category Results			
Randomly	V		
Availability			
Available to Public	Available to Info Hub		
Search Filtering 📵			
Enable Advanced Search and Filtering			
		Advanced Options 🗸	Cancel Done



- Membership Types allow you to define the membership packages you wish to provide to your members
- These membership types may be included on your membership application form
- KB: <u>View Membership Types</u>

lemb	erships Membership Types	Membership Application Forms						
earch	Show only	▼ Customize Result:	Ş					🔁 Add
	Name ÷	Pricing	Directories/Categories	Levels 🔶	Active/Courtesy	Chapters Fees	÷	Fields
•	<u>General Membership</u>	<u>\$50.00 once ,\$1,200.00/term</u>	1	< <u>No Levels></u>	11			
•	<u>Test Membership</u>	Custom pricing	1	< <u>No Levels></u>	0			
	<u>Gold Membership</u>	<u>\$50.00 once</u>	1	< <u>No Levels></u>	0	1		
	<u>North Dakota Membership Fees</u>	<u>\$500.00/term</u>	1	< <u>No Levels></u>	1			
•	<u>Minnesota Membership Fees</u>	<u>\$500.00/term</u>	1	< <u>No Levels></u>	2			



Prerequisites:

- Setup <u>Goods/Services</u> for line items to be included in your memberships
- Setup the <u>Directory and Directory Listing</u> to be included with your memberships

Add a Membership Type



Memberships > Membership Types > Add

KB: Add a New Membership Type

						Term/Le	ength (Month	s)		/ned B Idividu			~	Members Select	hip Categ a Membe	Is Ac	tive		
newal O	ptions																			
d Type Ianually e	nded	\sim		iew Eve No Cho			~													
w Memb Select a scription	ership P New Men		Project	V		Renewa Selec			roject				Add to L Selec		d to List			•		
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Once a membership type has been created you may:

- Add Membership Pricing
- Add Directory/Categories
- Add Levels

Add Pricing to A Membership Type

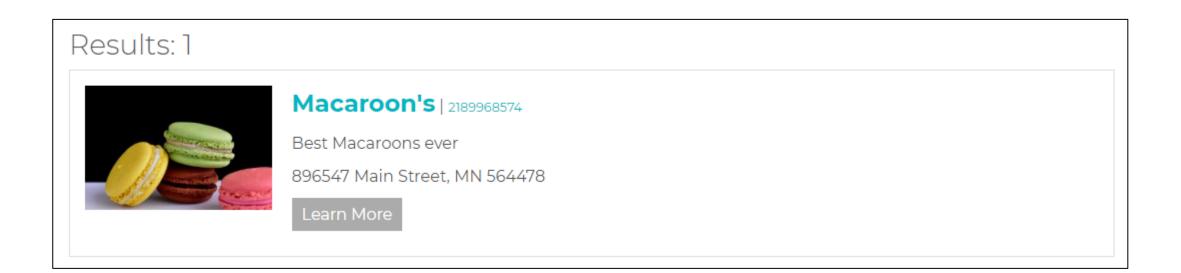


KB: Add Pricing to a Membership Type

Payment G	Bateway	Invoice Template		Payment Terms		Terms/Conditions			
Select a	a Payment Gateway	∽ Select an Invoice Te	mplate 🗸 🗸	Select a Payment Te	erms 🗸 🕂	Select a Terms/Conditions 🗸 🗸			
Formula Ba	ased Pricing	Prorate Partial Years							
Does your	Membership have pricing l	evels? Enter the base price belo	w (if any). Then ente	r your pricing on the Level	ls screen for this Memb	ership Type.			
Recurring	Fees								
ltem		Description			Price (12 mos.)	0			
Setup/One	e-Time Fees					•			
Item		Description	Price	Hide		0			
Discount		Name	Promo Code	Start Date	End Dat	ie 😯			
Payment (Options								
Round the	Per Bill Amount								
Allow	Frequency	Proration Interval	Allow	Allow Credit Cards	Per Bill Amount	Price Change %			
	Monthly				\$0.00	0			
	Quarterly		•		\$0.00	0			
	Semiannually		✓		\$0.00	0			
	Annually				\$0.00				



Membership Types may associate to a particular **Directory**, and to a set of **Directory Display Settings**. Directory Display Settings control what information is displayed in the directory for a business or individual



Membership Type Setup...



- You can setup your membership types to allow applicant to select category(ies)
 You can tie a Directory and listing to a membership type
- If you have setup your membership types to allow selection of categories, new applicants can assign themselves to categories

Search	Show only.	V Cust	omize Results				• Add	
	Name 🗢	Active/Courtesy 🌲	Pricing	Levels 🌲 C	hapters Fees 🌲	Directories/ Sategories	Fields	
▦	<u>General Membership</u>	21	<u>\$50.00 once ,\$260.00/term</u>	< <u>No Levels></u>		2		
•	Gold Membership	1	<u>\$50.00 once</u>	< <u>No Levels></u> 1	Edit Membership	o Benefits - General Membership		< 1 of 17 →
•	North Dakota Membership Fees	1	<u>\$500.00/term</u>	<u><no levels=""></no></u>	Directory Listing Directory Active Member Dire	Directory Display	Ŧ	e ×
IK	(I: <u>Membersl</u>	nip Type/	<u>Setup Direct</u>	ory	Directory Categori Display Directory Ca Category List Business Category	ategories	laximum Allowed	•

Questions?