# 5 Email Templates You Should Customize (and how to do so!)



#### Benefits of using Email Templates

#### 5 Templates To Customize

- Membership Application Confirmation
- Thank You for Joining
- New Member Access
- Event Registration Confirmation
- Invoice Email

#### How to Customize Templates

Configure Automated Messaging



## Benefits of using email templates

#### Efficiency

 When you frequently send very similar emails, using templates will save you time in not having to create the same email time over time from scratch. You'll save time and become more efficient at your email tasks

#### Consistency

 Your members will easily recognize your emails if you use the same template every time

#### Automation

 To benefit from the automated messaging functions in GrowthZone, you will want to design the emails templates that you wish the system to automatically send for you, for example, the Membership Application submitted email





## 5 Templates to customize

#### **BEST PRACTICE!**

- GrowthZone has provided you with a multitude a default template, – customize these templates to suit your needs, rather than starting from scratch.
- Within the default templates GrowthZone has already included many of the merge fields you may need for your communications making it easier for you to add your association specific messaging
- Even when a template is not available for a specific need, you can start with one that has done the work for you in added custom fields





## 5 Templates to customize

#### Tips...

- When using merge field, plan on how you will use of the email template... Are you sending an email to an individual or an organization
- For Member Communications, the system will always look to the contact information associated to the email address
- If you are sending communications to an individual, individual contact fields will be pulled into the template
- If you are sending communications to a business/organization email address, contact information would pull from the business





## 1...Membership application Confirmation email

# Always confirm that you have received a new member's application...

#### Note/Message

Your membership application for Cheri's Sandboxes -- INTERNAL has been approved.

#### Membership Details:

Description: Realtor Frequency: Annually

If you have any questions or need more information, please give us a call or send us an email to arrange a time for us to connect.

Thank you for your support and partnership!

Best regards, Cheri's Sandboxes -- INTERNAL 123-123-1234 balloons@mailinator.com



## 1...Membership application submitted

#### What's already included for you:

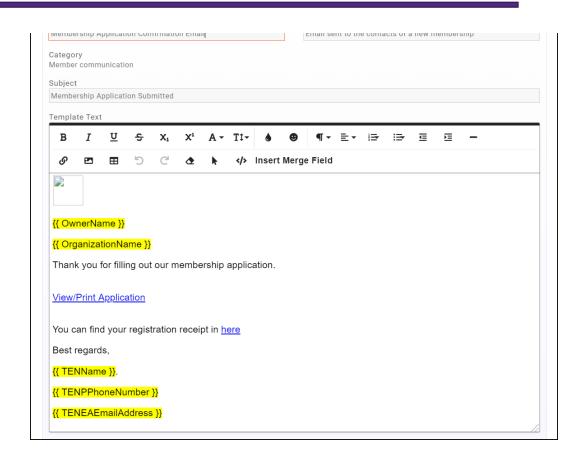
- The name of the person purchasing the membership (owner)
- The organization/business of the membership owner
- Ability to view/print the application
- A receipt for online payment
- The name of your organization



## 1...Membership Application Submitted

#### Consider

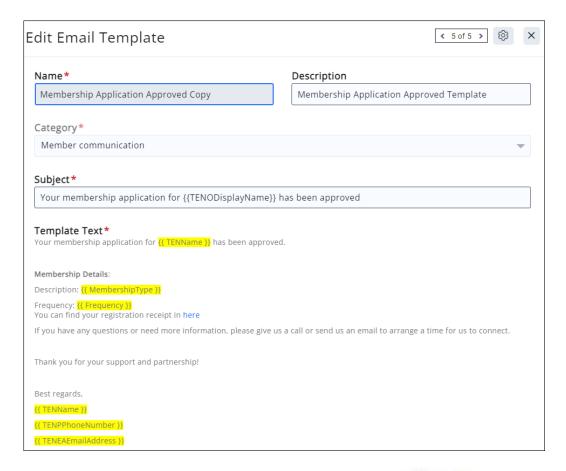
- Personalized greeting
- Reinforce the great decision they have made to apply
- Next steps
- Upcoming Events





## 2...MEMBERSHIP APPLICATION APPROVED

- This email is sent once you approve a membership application in the back-office
- See our tips on creating your welcome email! <u>How to Write a Welcome Email for New</u> <u>Members</u>

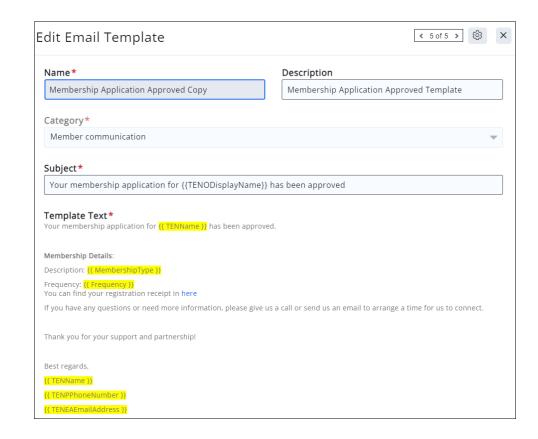






## 2...MEMBERSHIP APPLICATION APPROVED

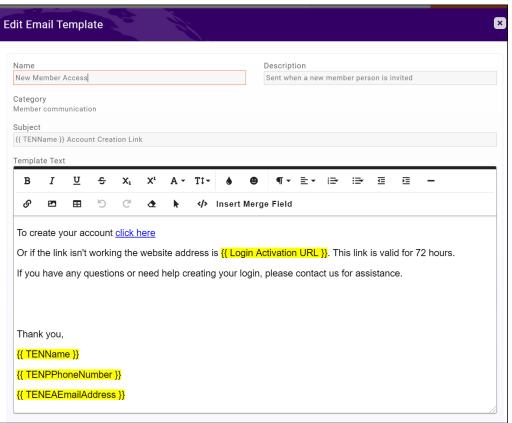
- When is the sent:
  - This email is automatically sent once you approve an application
- What's already included:
  - The name of your association
  - The membership that was approved
  - The frequency at which the membership will renew





## 3...New Member Access

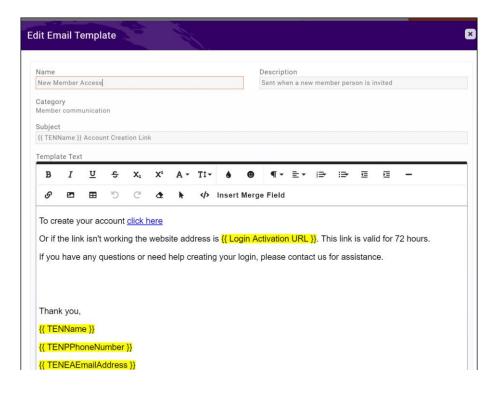
- One of the benefits to offer to your members is access to the Info Hub, your members only portal
- This email is a great way to not only encourage your members to setup up their credentials but also encourage them to update their directory information, take advantage of web content options,
- This email is the default that is set in your system, so important to review and ensure it is the message your association wishes to send





## 3...New Member Access

- When is this sent?
  - When using the function to send login instructions to a member, this is the email that will be sent
- What's already included for you:
  - A link to create an account
  - Your association/chamber name

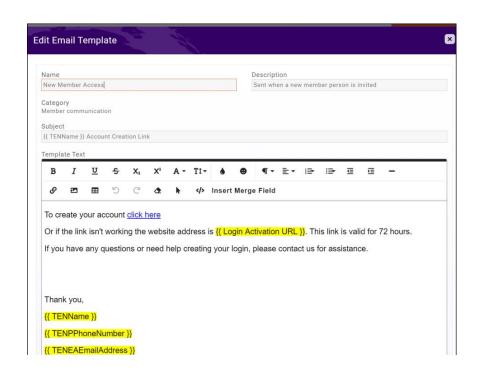




## 3...NEW MEMBER ACCESS

#### Consider:

- A link to the Info Hub tour video
- Adding links to How To videos, found in our online Knowledge Base: <u>Training for Your Members</u>
- Recommendations on updating their Directory Listing
- Information on opportunities you offer, such as hot deals, job postings, etc
- If using the forum, encourage your new member to participate





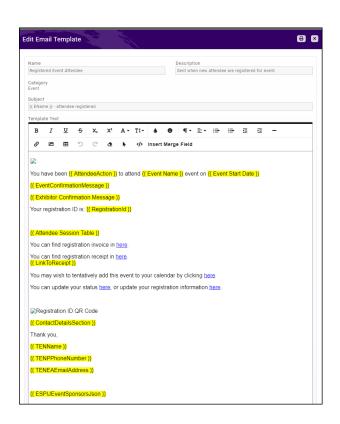
## 4...EVENT REGISTRATION CONFIRMATION

An event confirmation email should be sent confirming for the attendee that their registration has been received.

It should also provide important details regarding the **event**: date, time, place, etc.

When is this email sent?

- If set under your Automated messaging this email is sent when someone registers for your event
- Sent to event registrants when they complete event registration



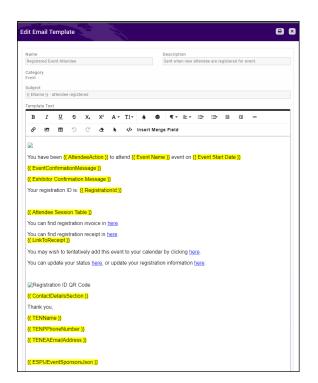




## 4...EVENT REGISTRATION CONFIRMATION

#### What's already included for you:

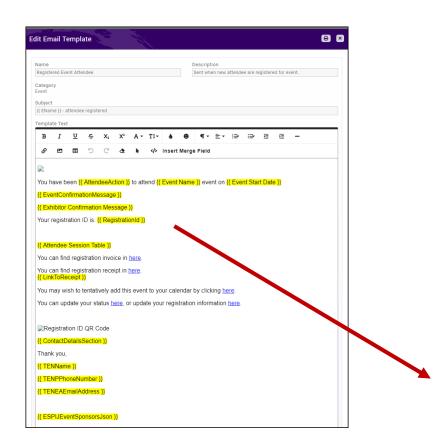
- Event details
- Attendee Status
- Event specific confirmation message
- Exhibitor confirmation details
- Invoice or receipt
- Add to calendar option
- Update registration option
- Registration QR Code
- Event Contact Details
- Your organization information
- Sponsors if applicable







## 4...EVENT REGISTRATION CONFIRMATION



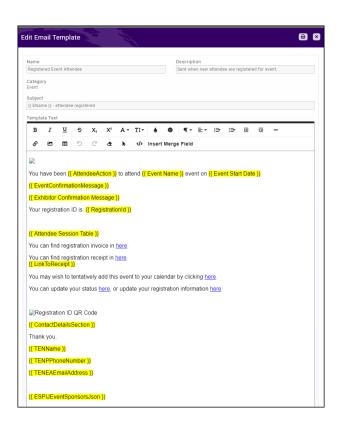
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## 4...Event Registration Confirmation

#### Consider

- This template is used for ALL events, so ensure that the customization is not event specific
- At the event level, you can configure the event confirmation which will be included in the confirmation
- If you are not using the staff app for check-in, you may wish to remove the QR code. If you are using the staff app you may wish to provide information around the use of the QR code
- Change the header to add Zing!!
- Call out your Sponsors





## Other event emails you should know

- Event Reminder Template
- Event Waiting List Automated Message
- Unregistered Event Attendee
- Registered Exhibitor
- Event Postponement Notice
- Event Cancelation Notice





## 5...Invoice email

When you send out your renewal invoices you can select this template, or simply if you create a one off invoice.

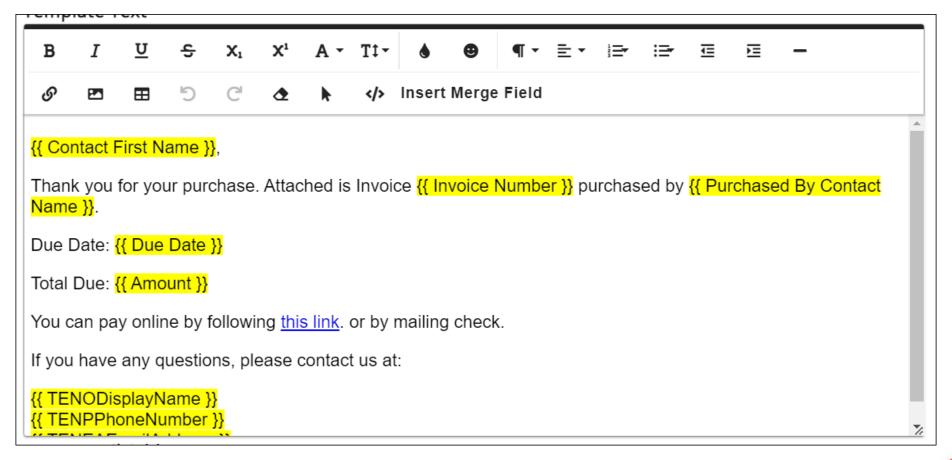
What is already included:

- Subject line includes invoice number
- Invoice # and purchased by
- Due Date
- Total Due
- Link to access the info hub.





## 5...Invoice email



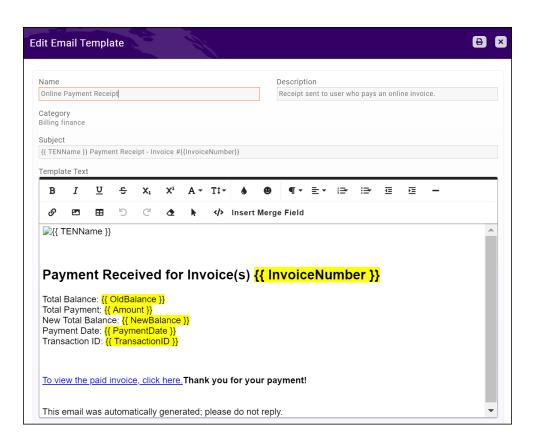




## 5...Invoice email

#### Consider:

- Updated formatting
- Adding additional information about the association
- Any deductibility statements
- Late fee information







## Other billing/finance templates to know

#### **Auto Payment Receipt**

 If you have auto-charge setup, this email is sent when a credit card or ACH is automatically charged

#### **Member Invoice Payment Received**

• Member Invoice Payment Received – when staff processes a payment via the back office, an option to send a payment receipt is available

#### Sale Payment Receipt

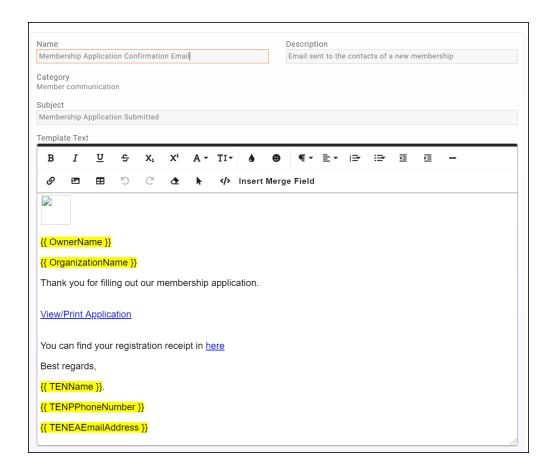
 If you are using the store module, when a purchase is made on-line, by credit card, this email is sent





## HOW TO...

- Make a Copy of a Default Template
- How to update Automated Messaging







## HOW TO...

- Make a Copy/Edit a Default Template
  - Rename the copy!
  - Subject Line
  - Edit your Content
  - Add Merge Fields
  - WIKI: Edit a Default Email Template

Email Templates					
invoice	8	8	X Criteria: invoice	ADD TEMPLATE	-
Name	Category		Description	Shows in Template list Act	ions
Online Payment Receipt	Billing Finance		Receipt sent to user who pays an online invoice.	No	<u>ال</u>
Member Invoice Payment Received	Billing Finance		Notification to end user user, when he/she pay i	No	٠
Membership Entering Grace Period If Invoice Not	Membership Rei	newal	Membership Entering Grace Period If Invoice Not	No	<u>ال</u>
Membership Expires Soon If Invoice Not Paid	Membership Rei	newal	Membership Expires Soon If Invoice Not Paid	No	
New Online Payment Receipt	Billing Finance		Receipt sent to user who pays an online invoice.	Yes	•••
Invoice	Billing Finance			Yes	•••





## Merge fields

When working with merge fields it is important to recognize who the email is being sent to

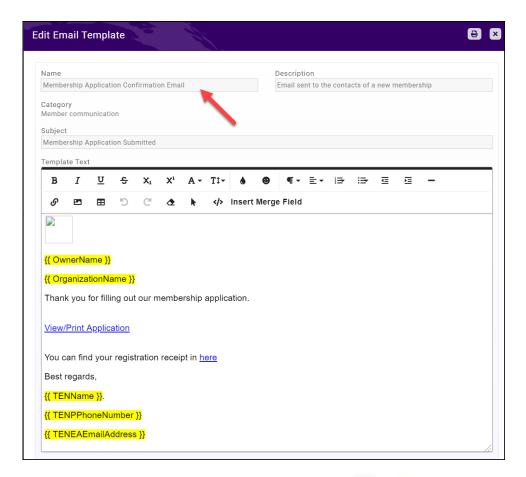
- When sending to an individual, for example, fields such as Primary Business are appropriate, but Primary Contact (of an individual) would not be... an individual does not have a primary contact
- Vice versa, if you are sending an email to a business Primary Contact would be a valid field, whereas Primary Business would not... a business does not have a primary business





## Automated Messaging

- Many emails can be automatically sent, without any interaction on your part and for some, a default message has been configured
- If you are editing email templates that you wish to be sent automatically, you MUST make the appropriate change under Setup > Communications > Automated Messaging
- For Example: As the Event Registration
   Confirmation can be sent out automatically, if you have customized the template, make the needed change
- WIKI: <u>Automated Messaging</u>







## **Automated Messaging**

• For Example: As the Event Registration Confirmation can be sent out automatically, if you have customized the

templ Send"

• WK:

Search Q		8	X TriggerCategoryTypeId: Billing/Finance						
Category	Reason for message		Template To Send	Send	Actions				
Billing Finance	Sale Payment Receipt		Sale Payment Receipt	Yes	ď				
Billing Finance	Invoice Payment Received		Member Invoice Payment Received	Yes	ď				
Billing Finance	Growth Zone Pay Account Update Complete		GrowthZone Pay Account Update Complete	Yes	ď				
Billing Finance	Growth Zone Pay Account Updated		GrowthZone Pay Account Updated	Yes	ď				
Billing Finance	Growth Zone Pay Charge Dispute		GrowthZone Pay Charge Disputed	Yes	ď				



# Questions?

