

## GrowthZone User Conference - Realtor Edition March 23, 2026, 9:00am – 4:00pm

8:30 – 9:00am	Check-in
9:00 - 9:15am	Welcome
9:15 – 10:30am	Maintaining a Clean & Healthy Database
	Data cleansing is so important because it improves your data quality
	and in doing so, increases overall productivity. When you clean your
	data, all outdated or incorrect information is gone –
	leaving you with the highest quality information
10:30 - 10:45	Break
10:45 – 12noon	Avoid the Spam Folder: 5 Ways to Ensure Your Emails Get Through
	If your emails aren't reaching your members, you're missing a critical
	connection point. Whether you're seeing low open rates or wondering
	why your messages are ending up in spam folders, this session will
	help you take back control of your email performance.
12:00 – 1pm	Lunch
1pm – 2:15pm	Mastering Continuing Education
	Using the Continuing Education module within GrowthZone allows
	you to track, and report on the completion of such things as COE &
	FH.
2:15 – 2:30pm	Break
2:30 - 3:30	Post Billing Activities
	Sooner or later, your association is going to have a member who can't
	or won't pay their dues. While your processes may vary, your
	GrowthZone software provides several functions to assist you in
	managing unpaid invoices.
3:30 – 4:00	Wrap Up